

NEGOTIATION SKILLS *for* WOMEN FACULTY Seminar & Networking Luncheon

May 4, 2009, Noon-2:00 pm

Sequoia Room, UCLA Faculty Center



We invite you to attend a luncheon with UCLA Professor Carol Mangione aimed at helping women faculty members improve their negotiation skills, in particular related to compensation & resource issues. While this program is focused on women's issues, all faculty members are welcome to attend.

- Are there gender differences in salary negotiation?
- What are the potential merits to negotiating?
- What is the value of using a structured method when entering a negotiation about compensation and compensation related support?

Carol M. Mangione, M.D., M.S.P.H.,

is a Professor of Medicine and Public Health at UCLA, a consultant in the RAND Health Program, the Director of the NIA funded UCLA Resource Center for Minority Aging Research/Center for Health Improvement of Minority Elderly, and the Co-Director of the UCLA Robert Wood Johnson Clinical Scholars Program.

Dr. Mangione's funded research focuses on the care that older Latinos and African Americans with diabetes receive. As part of this research agenda, currently she is one of the principal investigators for a project funded by the Centers for Disease Control and Prevention to study the quality of care for these persons with diabetes in managed care settings. Additionally, she has a long-standing and on-going interest in the relation-

ship between visual disability, falls and prevention of functional decline among the elderly.

Dr. Mangione received her B.S. from the University of Michigan, Ann Arbor, her M.D. degree from the University of California, San Francisco, and her M.S.P.H. from the Harvard School of Public Health, Boston. She was recently awarded membership in the American Society of Clinical Investigation and Association of American Physicians (ASCI/AAP) and the Society of General Internal Medicine (SGIM) Mid-Career Mentorship Award. Earlier in her career she was awarded the Robert Wood Johnson Foundation Generalist Physician Faculty Scholar Award and the Association for Health Services Research Young Investigators Summer Internship Award.

R.S.V.P. your attendance to Lori Davison, at facdevelopment@conet.ucla.edu or at (310) 206-7411 by April 27, 2009. Reservations accepted on a first come basis.

Hosted by:

UCLA Faculty Diversity & Development

